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Message Text

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21
ACTION EB-05

INFO OCT-01 EUR-06 ISO-00 CIAE-00 INR-11 NSAE-00 RSC-01

DRC-01 /025 W
---------- 031124
R 050602Z SEP 74
FM AMEMBASSY WARSAW
TO SECSTATE WASHDC 1002
INFO USDOC WASHDC
AMEMBASSY VIENNA

UNCLAS WARSAW 5326

E.O. 11652: N/A
TAGS: BEXP, ECEM, PL
SUBJECT: TRADE OPPORTUNITY: STORAGE FACILITIES FOR LIQUID CHEMICALS

REF STATE 109815

1. CIECH, THE FTO RESPONSIBLE FOR IMPORTS AND EXPORTS OF CHEMICALS, HAS ADVISED EMBOFF THAT IT IS SEEKING BUILDER FOR A LIQUID CHEMICAL STORAGE FACILITY TO BE BUILT AT ONE OF THE NORTHERN PORTS, PROBABLY SZCZECIN. FACILITY, WHICH WOULD CONSIST OF VARIOUS SIZES AND TYPES OF CONTAINERS WOULD HAVE TOTAL CAPACITY OF 100,000 CUBIC METERS.

2. POLISH PROPOSAL ENVISIONS FINANCING BY THE BUILDER (OR BY A CHEMICAL TRADING FIRM, IN THE EVENT IT WOULD CHOOSE TO LET CONTRACT FOR CONSTRUCTION), WITH REPAYMENT IN STORAGE SPACE IN THE NEW FACILITY BY POLISH SIDE. AMOUNT OF SPACE TO BE MADE AVAILABLE, AS WELL AS LENGTH OF TIME FOR WHCIH IT WOULD BE PROVIDED FEEE OF CHARGE, IS SUBJECT TO NEGOTIATION.

3. FIRMS DESIRING ADDITIONAL DETAILS SHOULD CONTACT JAN LASTOWIECKI, DEPUTY DIRECTOR FOR CAPITAL INVESTMENTS, CIECH, UL. JASNA 12, 00-950 WARSAW, POLAND.

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4. COMMENT: PROPOSAL FOR FINANCING THIS PROJECT IS SOME-

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WHAT UNUSUAL. EMBASSY IS INTERESTED IN REACTION OF POTENTIAL US SUPPLIERS TO THE SUGGESTED FINANCING ARRANGEMENT, AND IS PREPARED TO DISCUSS THE ISSUE FURTHER WITH CIECH. END COMMENT.

5. LASTOWIECKI WAS UNABLE TO PROVIDE ANY INFORMATION SPECIFICALLY RESPONSIVE TO INQUIRY REFTEL. EMBASSY WILL CONTINUE TO PURSUE THE QUESTION WITHIN THE POLISH CHEMICAL INDUSTRY.
DAVIS

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Message Attributes

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Disposition Authority: n/a
Disposition Case Number: n/a
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Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
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Status: NATIVE
Subject: TRADE OPPORTUNITY: STORAGE FACILITIES FOR LIQUID CHEMICALS
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